



Position Purpose

SystemLink is seeking Executive Consultants responsible for delivering SystemLink Sage Accpac ERP implementation and support services to clients.

Position Reports To

Director of Consulting Services

Location

Herndon, VA, Baltimore, MD, or Philadelphia, PA

Position responsibilities

- Provide client service to SystemLink clients including project management of engagements, installation of products, training end-users, post engagement support, etc.;
- Maintain the certifications, skills and continuing education necessary to market, sell and deliver the Business Services as defined;
- Identify additional products/services to existing clients and meet monthly billing goals as a result;
- Maintain quality, long-term relationships with existing clients;
- Follow SystemLink consulting and implementation methodologies and procedures;
- Maintaining work papers for client engagements
- Update internal CRM system for opportunities and tasks
- Other duties as assigned.

For consideration, candidates must have

- Bachelor's degree or equivalent training in business. Minimum 5 years experience implementing computerized accounting systems
- Experience with Sage Accpac ERP system (experience with other ERP systems will be considered)
- Strong business writing and verbal communications skills.
- PC and Microsoft Office software applications; CRM software experience a plus.
- Industry standard designation such as CMA, CPA, CITP preferred.

Send resume to careers@systemlinkonline.com