



**Position Purpose**

SystemLink is seeking an experience business development manager for its information technology services sector.

**Job Title**

Practice Leader IT Services

**Position Reports To**

President

**Location**

Herndon, VA or Baltimore, MD

**Position Overview**

SystemLink is looking for a senior engineer/consultant that has experience with infrastructure technologies to include but not limited to: Microsoft Windows 2003 Server, Small Business Server, Microsoft Exchange Server, Terminal Services, Active Directory, TCIP, Terminal Services and Citrix. This position will encompass working individually or part of a team to complete complex installations, upgrades and migrations of servers in the technologies listed above.

We are looking for only the best network engineer to join our world class technical team. Candidates should possess demonstrated hands on knowledge of heterogeneous LAN technologies and the ability to problem solve in a dynamic environment.

**Position responsibilities**

- Identifying, capturing and providing account management for new client engagements
- Developing a pipeline of qualified prospective opportunities
- Building a team to support IT services as practice grows
- Installing, integrating and supporting desktop and server technologies
- Interfacing with clients and communicating with management
- Ability to work well in a team or individually
- Strong technical and problem solving skills
- Initiating and evolving high-level business development activities
- Participating in proposal development and related sales capture initiatives
- Cultivating and growing key partner relationships

**For consideration, candidates must have**

- Demonstrated hands on experience with Microsoft and related desktop and server technologies
- Microsoft MCSE certification or equivalent experience
- Network Security Certification ideal but not required
- Excellent communication and organizational skills
- 4-year related college degree required

Send resume to [careers@systemlinkonline.com](mailto:careers@systemlinkonline.com)